



## PRESS RELEASE



# UK LUXURY TRAVEL BRAND SCOTT DUNN REMAINS ON ACQUISITION TRAIL

UK luxury travel brand Scott Dunn remains on acquisition trail after reporting profits increase for 2013.

Scott Dunn, one of the UK's longest-established luxury travel brands, saw revenues and profits increase sharply last year as it focused on expanding the range and quality of holidays it offers around the world.

For the 12 months to the end of June 2013, revenues rose by 25.9% to £34.5million, up from £27.4 million the year before.

Pretax profits were £990,156 to the end of June 2013, compared with a loss of £887,553 in the same 12-month period the year before, following significant investment in growing the business. This included the acquisition of tour operator Imagine Travel, based in London, which is on track to increase its revenues by 25% and profits by 150% at the end of its first year as part of the Scott Dunn group.

The company expects significant further growth in the current financial year, and is targeting profits of over £5million in 2015 and revenues of over £100million by 2017. To help plan for growth, Scott Dunn has strengthened its management team further, with Graham Horner joining as Sales & Marketing Director from the Telegraph Group. Simon Russell has been Managing Director of the business since September 2010.

Founder and Chairman Andrew Dunn commented: "2013 was a fantastic year for our business, culminating in Scott Dunn being named as UK's favourite tour operator in the Conde Nast Traveller Readers' Awards. We have ambitious growth plans for the next three years as we focus on expanding our choice of holidays around the world. In 2014, we are responding to the continued demand for our luxury holidays by opening a new children's club in the Mediterranean, launching a villa programme in the south of France and adding new countries such as Sweden to our tailor-made offer."

### Notes for Editors

Scott Dunn was founded in 1986 by Andrew Dunn when he was



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21 years old. Today it employs 150 people in the UK and a similar number overseas. It has 2,100 properties on its website and operates in 86 countries around the world.

Scott Dunn specialises in tailor-made travel to Europe, Africa, Asia-Pacific, India & Arabia, Latin America, North America and Oceans & Islands worldwide. Scott Dunn operates ski chalets in the Alps, luxury-catered villas in the Mediterranean with chef, host and nannies and Scott Dunn Children's Clubs in Europe as well as Thailand and Mauritius.

Nine expert teams craft unique and creative holiday experiences to suit family and individual requirements. Scott Dunn is ATOL protected and a member of IATA and AITO.

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More information on Scott Dunn  
[www.scottdunn.com](http://www.scottdunn.com)